



## 2025 Fiscal Budget

Approved by Board: March 27, 2024

## Breakdown of Fundraising Spent per Dollar Raised

Hike for Hospice	0.13	spent for every \$1 raised	211 Hrs of Staff Prep
End of Year Campaign	0.10	spent for every \$1 raised	106 Hrs of Staff Prep
AGCO Lottery Expenses	0.78	spent for every \$1 raised	10 Hrs of Staff Prep

## Breakdown of Personnel Expenses

Clinical	1,445,279.06	62%
Kitchen	114,848.36	5%
Admin	446,697.58	19%
Fundraising	213,065.48	9%
Facillities	125,944.34	5%

## Per Bed Per Day Costs per Department

Clinical Costs	541.90 per day
Kitchen Costs	47.72 per day
Inclusive Chapman House Costs	956.66 per day
MoH Funding	415.07 per day
Core MoH Funding Shortfall	541.59 per day

We state there is a \$600 per day per bed shortfall from Government funding.  
This is the same cost for the Hospice Hero minimum contribution.



## Fiscal 2025 Budget Summary

### Operations

	Draft 2025	Budget 2024	As at 2-29-24
<b><u>REVENUES</u></b>			
Grant Funding TOTAL	1,322,451	868,980	1,238,756
Donations TOTAL	715,000	650,000	725,709
Fundraising TOTAL	635,000	623,000	631,441
Sales TOTAL	0	0	60
In-Kind Donations TOTAL	3,000	0	706
Other Revenue TOTAL	108,000	15,000	64,233
Kitchen Revenue TOTAL	10,000	14,000	8,972
<b>TOTAL REVENUE</b>	<b>2,793,451</b>	<b>2,170,980</b>	<b>2,669,878</b>
<b><u>EXPENSES</u></b>			
Sales Expenses TOTAL	0	2,200	1,522
Personnel TOTAL	18,950	13,650	13,073
Consultant TOTAL	77,500	98,000	56,830
Technical Services TOTAL	57,972	30,830	72,385
Payroll TOTAL	2,251,790	2,113,895	1,990,430
Administration TOTAL	53,800	55,335	94,213
RFC Expenses TOTAL	49,313	54,377	23,623
Kitchen TOTAL	24,500	20,350	14,394
Finance TOTAL	20,326	15,100	27,355
Fundraising TOTAL	88,300	105,000	92,591
Facilities TOTAL	151,000	132,503	131,369
<b>TOTAL EXPENSE</b>	<b>2,793,451</b>	<b>2,641,240</b>	<b>2,517,785</b>
<b>NET INCOME</b>	<b>0</b>	<b>-470,260</b>	<b>152,093</b>
Amoritzation	-175,108	-175,108	-175,108
Excess of Revenue over Exepense at end of Year	-175,108	-645,368	-24,134

### Capital By Fiscal

By 2026	137,992	New Hospital Beds, Medical Equipment
By 2030	30,500	Fire extinguishers, laundry, IT, Fridge
By 2035	385,500	Phone Systems, Heat Pumps, Water Heaters
By 2040	257,000	HVAC
By 2045	185,000	Roof, Parking Lot
By 2050	37,000	Siding

## Fiscal 2025 Operations Budget

	Additional Roll Over	Draft 2025	Budget 2024	As at 2-29-24
<b>REVENUES</b>				
<b>Grants Revenue</b>				
Grey Bruce Community Foundation		0	0	9,409
Ontario Trillium Foundation		0	0	34,700
LHIN- PSW Wage Enhancement		60,451	28,980	55,413
Ministry of Health - General		50,000	0	306,700
LHIN- Monthly Contribution		1,212,000	840,000	826,133
LHIN- TRIN Funding		0	0	0
<i>LHIN Sub-Total</i>		<i>1,322,451</i>	<i>868,980</i>	<i>1,188,247</i>
Other Grant Funding		0	0	6,400
<b>Grant Funding TOTAL</b>		<b>1,322,451</b>	<b>868,980</b>	<b>1,238,756</b>
<b>Donations</b>				
General Donations		475,000	650,000	355,383
Memorial Donations		200,000	0	182,479
Monthly Donations		40,000	0	33,185
DONATIONS HOLDING		0	0	154,662
<b>Donations TOTAL</b>		<b>715,000</b>	<b>650,000</b>	<b>725,709</b>
<b>Fundraising</b>				
Hike for Hospice		150,000	200,000	119,066
AGCO Lottery Revenue		10,000	8,000	9,075
End of Year Campaign		350,000	325,000	402,998
Gala		0		
Golf & Sports Tournaments		0		
GBH Special Event		0	50,000	904
Third Party Fundraiser		125,000	40,000	99,398
<b>Fundraising TOTAL</b>		<b>635,000</b>	<b>623,000</b>	<b>631,441</b>
<b>Sales</b>				
Sales - GBH Apparel		0	0	0
Sale of Services		0	0	0
Sales Misc		0	0	0
Resident Contributions		0	0	60
<b>Sales TOTAL</b>		<b>0</b>	<b>0</b>	<b>60</b>

	Roll Over	Draft 2025	Budget 2024	As at 2-29-24
<b>In-Kind Donations</b>				
Facilities In-Kind		0	0	
Fundraising In-Kind		0	0	
Technology In-Kind		0	0	
Kitchen In-Kind		3,000	0	706
<b>In-Kind Donations TOTAL</b>		<b>3,000</b>	<b>0</b>	<b>706</b>
<b>Other Revenue</b>				
HST Rebate		43,000	0	
Interest Revenue		65,000	15,000	64,233
<b>Other Revenue TOTAL</b>		<b>108,000</b>	<b>15,000</b>	<b>64,233</b>
<b>Kitchen Revenue</b>				
<i>Food Service Top Up Donations</i>		0	0	
Family Meals & Donations		10,000	14,000	8,972
<b>Kitchen Revenue TOTAL</b>		<b>10,000</b>	<b>14,000</b>	<b>8,972</b>
<b>TOTAL REVENUE</b>		<b>2,793,451</b>	<b>2,170,980</b>	<b>2,669,878</b>
<b>EXPENSES</b>				
<b>Sales Expenses</b>				
GBH Merch		0	2,200	1,214
Early Payment Purchase Discounts		0	0	
Unknown Expense		0	0	308
Freight Expense		0	0	
<b>Sales Expenses TOTAL</b>		<b>0</b>	<b>2,200</b>	<b>1,522</b>
<b>Personnel</b>				
Travel		5,000	2,000	1,364
Education		1,000	2,000	1,044
Professional Development	1,800	3,000	1,500	3,028
Convention / Conferences		5,000	3,000	2,731
<i>PD Sub-Total</i>		<i>9,000</i>	<i>6,500</i>	<i>6,803</i>
Health & Safety		1,000	1,700	1,537
Volunteer Appreciation		1,500	1,500	869
Staff Appreciation		2,000	1,500	2,027
Staff CRC		450	450	473
<b>Personnel TOTAL</b>		<b>18,950</b>	<b>13,650</b>	<b>13,073</b>

	Roll Over	Draft 2025	Budget 2024	As at 2-29-24
<b>Consultants</b>				
Spiritual Care Contracts		40,000	50,000	37,513
Medical Director Stipend		30,000	30,000	15,000
IT Contract		7,500	18,000	4,317
<b>Consultant TOTAL</b>		<b>77,500</b>	<b>98,000</b>	<b>56,830</b>
<b>Technical Services</b>				
Website		4,859	1,800	3,473
Computer Supplies		5,800	800	4,207
Medical Software / EMR		13,648	12,500	11,141
Administrative Software		10,605	8,980	22,916
Fundraising Software		21,500	5,250	29,435
<i>Software Sub-TOTAL</i>		<i>45,753</i>	<i>26,730</i>	<i>63,492</i>
Cloud Service		1,560	1,500	1,212
<b>Technical Services TOTAL</b>		<b>57,972</b>	<b>30,830</b>	<b>72,385</b>
<b>Payroll Expenses</b>				
Wages & Salaries		1,831,633	1,690,496	1,614,860
EI Expense		44,619	38,031	37,016
CPP Expense		34,799	63,455	77,760
WSIB Expense		17,584	16,567	15,770
EHT Expense		23,156	32,964	23,763
Pension		180,000	106,501	130,293
Employee Medical Benefits		120,000	165,881	90,967
<b>Payroll TOTAL</b>		<b>2,251,790</b>	<b>2,113,895</b>	<b>1,990,430</b>
<b>Administrative Expenses</b>				
Telecomm	1,800	18,000	18,000	14,242
Office Supplies		5,000	6,500	5,098
Courier & Postage		1,500	7,000	7,148
Marketing & Promotions		10,000	5,835	9,612
Photocopying		5,000	4,000	4,982
Shredding		3,500	3,000	3,298
Recruitment		1,000	1,000	30
Consulting Fees		0	0	0
Accounting & Legal		0	0	785
Board		2,500	2,500	2,342
AGM		1,500	500	200
Association Dues		5,200	6,500	5,650
Subscriptions		600	0	578
Meeting Expenses		0	500	247
Miscellaneous Expenses		0	0	40,000
<b>Administrative TOTAL</b>		<b>53,800</b>	<b>55,335</b>	<b>94,213</b>

	Roll Over	Draft 2025	Budget 2024	As at 2-29-24
<b>RFC Expenses</b>				
Spiritual Care		2,000	2,000	354
Medical Supplies		10,000	10,500	5,012
PPE		0	10,537	1,264
Medication Expenses		2,000	1,500	1,572
Medical Equipment Purchases		4,500	5,000	2,610
Rented / Leased Equipment		0	5,000	0
Medical Equip Maintenance & Repairs		2,500	0	987
Medical Service Contracts		0	1,395	0
Patient Transport		2,000	2,000	1,088
Medical Waste Disposal		1,953	1,395	146
Housekeeping Supplies		8,000	9,000	6,415
Resident Special Event		750	750	79
Resident & Family Care [Non-Medical]		2,000	0	1,923
Small Capital Equipment (Rooms)		1,000	1,500	0
In-Kind Medical Equipment		0	1,500	0
Clinical Staff Travel		250	500	28
Bereavement		11,500	1,500	895
Subscriptions		860	300	1,250
<b>RFC Expenses TOTAL</b>		<b>49,313</b>	<b>54,377</b>	<b>23,623</b>
<b>Kitchen Costs</b>				
Food Costs		18,000	18,000	13,454
In-Kind Food Donations		3,000	0	0
Kitchen Training		500	600	70
In-Kind Kitchen Equipment & Supply		0	0	0
Kitchen Supplies		1,500	750	805
Kitchen Small Equipment		1,500	1,000	66
<b>Kitchen TOTAL</b>		<b>24,500</b>	<b>20,350</b>	<b>14,394</b>
<b>Finance Fees</b>				
Audit Fees		15,820	10,000	23,875
Bank Charges		4,206	3,500	3,155
Credit Card Fees		300	600	325
Investment Fees		0	1,000	
<b>Finance TOTAL</b>		<b>20,326</b>	<b>15,100</b>	<b>27,355</b>

	Roll Over	Draft 2025	Budget 2024	As at 2-29-24
<b>Fundraising</b>				
General Fundraising	6,000	7,500	21,000	6,231
Courier & Postage		6,000	0	0
Hike for Hospice		20,000	21,500	19,330
End of Year Campaign		35,000	25,000	48,223
AGCO Lottery Expenses		7,800	7,500	5,290
In-Kind Fundraising Expenses		0	0	0
GBH Special Event		0	20,000	0
Online 3rd Party Fees		12,000	10,000	13,517
<b>Fundraising TOTAL</b>		<b>88,300</b>	<b>105,000</b>	<b>92,591</b>
<b>Facilities</b>				
Utilities		47,000	33,500	38,785
Maintenance & Repairs	34,750	26,500	23,000	21,019
Facility Signage		0	0	1,470
Cleaning Supplies		8,000	3,000	5,695
Insurance		37,500	37,503	35,665
Building Service Contracts		25,000	27,000	23,657
Facilities Supplies In-Kind		0	0	0
Exterior Maintenance		2,500	1,000	1,806
Building Decor		1,500	2,000	1,119
Small Equipment Repairs		500	500	165
Small Equipment Purchases		2,500	5,000	1,990
<b>Facilities TOTAL</b>		<b>151,000</b>	<b>132,503</b>	<b>131,369</b>
<b>TOTAL EXPENSE</b>	<b>44,350</b>	<b>2,793,451</b>	<b>2,641,240</b>	<b>2,522,293</b>
<b>NET INCOME</b>		<b>0</b>	<b>-470,260</b>	<b>147,585</b>
Amoritization		-175,108	-175,108	-175,108
Excess of Revenue over Exeprise at end of Year		-175,108	-645,368	-27,523



## Capital Planning Based on Life Span

Building is 18,000 sq. ft.  
 Cost of Construction 2017 - \$4,000,000.  
 Estimated Rebuild \$10,500,000

#	Item	Life Span	Original Purchase	Replacement Date	Next Replacement Date	Replacement Projections (2024 \$\$)
<b>Facilities</b>						
	Fire Alarm Panel Batteries and Fire Extinguishers	6	2017	2023	2029	\$ 1,500.00
	Designer stone brick-regROUT & Mortar	10	2017	2027		
3	HW Recirc. Pumps Large	10	2017	2027		\$ 7,500.00
2	HW Recirc. Pumps Small	10	2017	2027		\$ 7,500.00
	Ariens 28" Snowblower	12	2017	2029		\$ 3,500.00
2	AO Smith 100 gal. water heaters	15	2017	2032		\$ 50,000.00
	Building Operator System (BAS) \$5-\$10/m2 of building	15	2017	2032		\$ 20,000.00
	MUA Unit	15	2017	2032		\$ 30,000.00
16	Rooftop Heat Pumps	15	2017	2032		\$ 200,000.00
	Security Camera System	15	2017	2032		\$ 7,500.00
2	Veissman Water Boilers for in-floor heating	15	2017	2032		\$ 30,000.00
	Water Softener from the WaterStore	15	2017	2032		\$ 10,000.00
	Exterior Doors/Windows	20	2017	2037		\$40-\$50 per sq.ft.
16	Fan Coil Units inside	20	2017	2037	3500-4500	\$ 72,000.00
	HVAC 1 and 2	20	2017	2037		\$ 80,000.00
	Stand-By Generac Generator	20	2017	2037		\$ 40,000.00
	Commercial Carpet (3,150 sq.ft.) @ \$13-\$18 per sq. ft.	25	2017	2042		\$ 45,000.00
	Flat Roof Approx. (7,000 sq.ft.) \$15 - \$20	25	2017	2042		\$ 140,000.00
	Repaving parking lot	25	2017	2042		
	Wood Board/Batten Siding (Includes Vinyl or Aluminum)	30	2017	2047		\$15-\$20 per sq.ft.

#	Item	Life Span	Original Purchase	Replacement Date	Next Replacement Date	Replacement Projections
	Designer stone brick	100	2017	2117		\$ 350,000.00
<b>Kitchen</b>						
	Whirlpool double door fridge	12	2017	2029		\$ 2,500.00
	Cook top	15	2017	2022	2037	\$ 1,500.00
	Whirlpool Double Wall Oven (Kitchen)	15	2017	2023	2038	\$ 3,500.00
	Hobart Dishwasher	15	2017	2032		\$ 10,000.00
	Millwork & Kitchen	20	2017	2037		\$20,000
	Kelvinator Reach in Fridge	15	2023	2038		\$5,500
	Walk-In Freezer	15	2024	2039		\$30,000
<b>Medical</b>						
2	LG Washers	12	2017	2029		\$ 5,000.00
2	Maytag Dryers	15	2017	2022	2037	\$ 4,500.00
1	Cuddle Bed	25	2023	2048		\$ 37,000.00
1	Cuddle Bed	25		2025		\$ 37,000.00
1	Striker Bed	25		2024		\$ 20,000.00
6	Striker Beds	25		2025		\$ 20,000.00
2	bloodpressure cuffs	5	2017	2022	2024	
2	Hoyer lifts	10	2017	2027	2025	
	Linnens	5	2017	2022	2025	
	Blanket Warmer	10	2017	2027	2025	
<b>IT</b>						
	Batteries	5	2017	2022		\$ 3,500.00
8	Battery Backups Desktops	3	2017	2020		\$ 2,392.00
	Server	7	2017	2024		\$ 15,000.00
	Phone System	15	2017	2032		\$ 4,400.00
	IT AC	8		2023		\$ 500.00

#	Item	Life Span	Original Purchase	Replacement Date	Next Replacement Date	Replacement Projections
14	Laptops	5	2017	2022	2024 & 2025	\$ 25,200.00
8	Desktops	5	2017	2022	2024 & 2025	\$ 14,400.00
	Desks & Office Furniture	15	2017	2032		\$ 21,600.00
	TV Boardroom	10	2024	2034	2033	\$ 2,000.00
	TV Classroom	10	2017	2027		\$ 1,500.00
	TV Meeting Room	10	2017	2027		\$ 1,500.00
	Large Office Collaborative Monitors	10	2024	2034		

Next 5 years - 2029  
Next 10 years - 2034  
Next 15 years - 2039  
Next 20 years - 2044

By 2026	\$ 137,992.00
By 2030	\$ 30,500.00
By 2035	\$ 385,500.00
By 2040	\$ 257,000.00
By 2045	\$ 185,000.00
By 2050	\$ 37,000.00

plu /sqft